986/33

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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U. S. GOVT. PUBS.
DEPOSITORY 375

August 14 - 20, 1986

BACON (SINGAPORE). Company is seeking reliable U.S. suppliers of bacon. Quantity: one container. Quality: not specified. Delivery: ASAP. Quote: CIF. Bank ref: Standard Chartered Bank, Tanglin Branch, 1 Scotts Road, #01-01, Singapore 0923. CONTACT: Mr. Singhan E.N., Mediscience Manufacturing (S), 5 Koek Rd #06-04 Cuppage Plaza, Singapore 0923. Telex: RS 24200 TMSR. Phone: 732-0357. (WK 34/TOFAS 0125)

BEEF CATTLE (ANGUS AND HEREFORD BULL) (JAPAN). Wants 30 cattle for the first shipment. Best quality for breeding. Weight of cattle: about 600 kilograms. Appropriate packaging. Air shipment in November 1986. Quote: FOB and/or CIF. Importer, established in 1977, with annual agricultural imports of $500,000. Bank ref: Dai-ichi Kangyo Bank, Omiya Branch, Omiya-shi. CONTACT: Mr. Gyoji Hamada, K.K. Gono Shokai, 818-54, Nakanobayashi, Omiya-shi, Saitama-ken, Japan. Phone: (0486)22-2066. (WK 34/TOFAS 0220)

BREEDING CATTLE (SPAIN). QUANTITY: 650 HEIFERS, 5 SIRES. BREED: HOLSTEIN-FRIESIAN. DELIVERY: ASAP. OTHER REQ: ANIMALS'S AGE: 24-30 MONTHS. QUOTE: CIF LAS PALMAS. BANK REF: BANCO CENTRAL (LAS PALMAS). CONTACT: MR. FRANCISCO SANTANA-VALIDO, S.A.T. "EL BREZAL", FONTANALES, MOYA (LAS PALMAS/GRAN CANARIA), SPAIN. TELEX: 96221 FAGA E. PHONE: 28/62 0311. (WK 34/TOFAS 0203)

BUTTER (SINGAPORE). Company is seeking reliable U.S. suppliers of butter. Quantity and Quality: not specified. Packaging: Cartons. Delivery: depending on quote. Other req: Certification and labels must be in English. Bank ref: Standard Chartered Bank, 6 Battery Road, Singapore 0104. CONTACT: Mr. Koh Teng Bin, Tai Wee Company Pte Ltd, 11 Collyer Quay #05-06 Arcade, Singapore 0104. Telex: RS 28274 TAIWEE. Phone: 221-5569. (WK 34/TOFAS 0123)

CALIFORNIA HIGH QUALITY WINES (GUATEMALA). Private company interested in first-class wines for commercial distribution. Quantity: to be discussed. Quality: the best in the market. Packaging: wine boxes. Delivery: ASAP. Other req: Adequate certificates. Quote: FOB San Francisco, California, USA - CIF La Aurora Int'l Airport, Guatemala City, Guatemala - CIF Puerto Quetzal, Guatemala. Bank ref: Banco del Agro. CONTACT: Mr. Clemente Kaire, General Agencies, 9a. calle 5-54, Zona 9, Guatemala City, Guatemala. Phone: 51-9056. (WK 34/TOFAS 0096)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A 67.40/2:

CANNED MEAT (SINGAPORE). A local company is seeking reliable U.S. suppliers of assorted canned meat. Quantity: depends on the offer. Quality: low cholesterol, high in nutritional value. Packaging: cartons. Delivery: ASAP. Other req: weight specification should conform with Singapore Sales Act. Quote: C&F or CIF. Bank ref: Algemene Banque Netherland NV, ABN Building, 18 Church Street, Singapore 0104. CONTACT: Mr. Tay Ah Soon, Ad-East Enterprises Pte Ltd, 8 Kaki Bukit Rd 2 #04-31/32, Singapore 1441. Telex: RS 37661 ADEAST. Phone: 743-4545. (WK 34/TOFAS 0115)

CANNED MICHIGAN TART CHERRIES (WEST GERMANY). Quantity: full containers loads. Quality: grade A. Packaging: No. 3 cans, 6 cans per carton. Company was founded in 1865. Firm is well-established importer of canned and frozen fruits, berries and mushrooms. Delivery: ASAP. Quote: CIF European port. Bank ref: Deutsche Bank AG, D-2000 Hamburg. CONTACT: Mr. Kurt H. Schoenbrodt, v. Lind & Co. GmbH, Spaldingstrasse 110 A, D-2000 Hamburg 1, West Germany. Phone: (040) 23 22 41. Telex: 2163786 LIN D. (WK 34/TOFAS 0087)

CHICKEN WINGS (MALAYSIA). Company is seeking reliable U.S. suppliers of frozen chicken wings. Quantity: one full container load 20 feet container. Quality: First Grade. Packaging: as specified requirement. Delivery: September 1986. Other req: a) Meat and Poultry Export Certificate of Wholesomeness; b) Certificate of Origin; c) Meat Inspection Certificate (health certificate). Quote: CIF. Bank ref: The Oriental Bank, Lot 230-231, Section 49, Abell Road, Kuching, Malaysia. CONTACT: Mr. Yii Hee Kuong, Sing Lee Coldstorage Sdn Bhd, 223 Padungan Rd 93100 Kuching, Kuching, Sarawak, Malaysia. Telex: MA70040 SWAKHT. Phone: 53147 or 414003. (34/TOFAS 0109)

CHOCOLATES (JAPAN). One container for the first shipment. Best quality. Retail packaging. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1955, with total imports of $33 million a year. Bank ref: Taiyo Kobe Bank, Shimbashi Branch, Tokyo. CONTACT: Mr. Seiken Kusuda, Empire Airport Service Co., Ltd., c/o Shin Tamachi Bldg., 5-34-6, Shiba, Minato-ku, Tokyo, Japan. Telex: J 26469 EMPIREBK. Phone: (03)453-3648. (WK 34/TOFAS 0218)

CONFECTIONERY (SINGAPORE). A local company is seeking reliable U.S. suppliers of assorted confectioneries. Quantity: depends on the offer. Quality: not specified. Packaging: cartons. Delivery: ASAP. Other req: weight specification should conform with Singapore Sales Act. Quote: C&F or CIF. Bank ref: Algemene Banque Netherland NV, ABN Building, 18 Church Street, Singapore 0104. CONTACT: Mr. Tay Ah Soon, Ad-East Enterprises Pte Ltd, 8 Kaki Bukit Rd 2 #04-31/32, Singapore 1441. Telex: RS 37661 ADEAST. Phone: 743-4545. (WK 34/TOFAS 0119)

CORN (GUATEMALA). Quantity: 1,000 MT every three months. Quality: low grade to produce low-cost animal feed grains. Packaging: bulk or 46 kilo bags. Delivery: ASAP. Other req: clean grain, free of Aflotoxin. Quote: CIF Puerto Quetzal, Guatemala - CIF Puerto Santo Tomas de Castilla, Guatemala. Bank ref: Southeast Bank, Miami, Florida, USA - Banco Industrial, Guatemala City, Guatemala. CONTACT: Mr. Samuel Padilla, Concentrados Santa Ana, 12 avenida 32-74, Zona 5, Guatemala City, Guatemala. Phone: 64-416 and 31-9103. (WK 34/TOFAS 0097)

CORN STARCH, POTATO STARCH-ESTERIFICATED, ETHERIFICATED, (ITALY). Firm wants esterificated corn starch, esterificated potato starch, etherificated corn starch and etherificated potato starch. Quantity, Packaging, Quote and Delivery: to be determined. Quality: for use in the paper industry. Bank ref: Banca Commerciale, Via 22 Marzo, 98100 Mestre, Italy. CONTACT: Mr. M. Salmini, Cerato e Salmini S.R.L., Corso del Popolo, 117, 30172 Venezia (Mestre), Italy. Telex: 41025 CERSAL I. Phone: (041) 971-088 or 961-525. (WK 34/TOFAS 0034)

CORN, SOYBEAN (JORDAN). WANTS 25,000 MT MONTHLY YELLOW MAIZE, NOT FOR HUMAN USE. QUANTITY: 150,000 MT MONTHLY; SOYBEANS: 30,000 MT MONTHLY. ABOVE QUANTITIES ARE REQUIRED FOR THE IRAQI MARKET. QUOTE: C&F IRAQ. MR. SIAJ WILL BE IN THE STATES DURING FIRST WEEK OF SEPTEMBER. INTERESTED U.S. SUPPLIERS CAN REACH HIM AT THE FOLLOWING ADDRESS: C/O JAMAL MUSTAFA SIYAJ, 10601 BARADE, HOUSTON, TX 77034. PHONE: 713 943 9752. TELEX: 21934 RASHID JO. PHONE: 625263. (WK 34/TOFAS 0111)

CUT FLOWERS INCLUDING ORCHIDS AND ANTHRIUMS (JAPAN). Specific quantities are not determined, however, expected to be substantial. Best quality. Appropriate packaging. Immediate delivery by air shipment. Quote: C&F. Importer, established in 1955, with total imports of $33 million a year. Bank ref: Taiyo Kobe Bank, Shimbashi Branch, Tokyo. CONTACT: Mr. Seiken Kusuda, Empire Airport Service Co., Ltd., c/o Shin Tamachi Bldg., 5-34-6, Shiba, Minato-ku, Tokyo, Japan. Telex: J 26469 EMPIREBK. Phone: (03)453-3648. (WK 34/TOFAS 0217)

CUT FLOWERS INCLUDING ORCHIDS AND ANTHRIUMS (JAPAN). Specific quantities to be decided later. Best quality. Appropriate packaging. Immediate delivery by air shipment. Quote: C&F. Importer established in 1985 which projects future imports of agricultural products of $500,000 a year. Bank ref: Mitsubishi Bank, Koiwa Branch, Tokyo. CONTACT: Mr. Katsunori Takagi, Takagi and Frank Company, 3-30-403, Takatsu Danchi, Yachiyo-shi, Chiba-ken, Japan. Telex: 03722118 DAVID J. Phone: (0474)59-1052. (WK 34/TOFAS 0221)

DEHYDRATED ONIONS (SINGAPORE). Company is seeking reliable U.S. suppliers of dehydrated onions. Quantity: one container. Quality: not specified. Delivery: ASAP. Quote: CIF. Bank ref: Standard Chartered Bank, Tanglin Branch, 1 Scotts Road, #01-01, Singapore 0923. CONTACT: Mr. Singhan E.N., Mediscience Manufacturing (S), 5 Koek Rd #06-04 Cuppage Plaza, Singapore 0923. Telex: RS 24200 TMSR. Phone: 732-0357. (WK 34/TOFAS 0126)

DRIED FRUITS INCLUDING RAISINS, DATES, PRUNES, ETC. (JAPAN). Wants 10 MT for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer/Wholesaler, established in 1926, with total annual sales of $400 million. Bank ref: Daishi Bank, Nihonbashi Branch, Tokyo. CONTACT: Mr. Atsushi Takeda, Kitanihon Shokuhin Kogyo K.K., c/o Kokuso Bldg., 3-5-14, Kudanminami, Chiyoda-ku, Tokyo, Japan. Phone: (03)237-8068/9. (WK 34/TOFAS 0212)

DRIED PRUNES (ISRAEL). FIRM REQUIRES 200 MT DRIED PRUNES, PITTED, FOR FURTHER PROCESSING. HUMIDITY 16% OR LESS. SUGARS 18% OR MORE. PACKAGING: 500 KG PACKS, ONE CONTAINER AT A TIME. FIRST SHIPMENT IN DECEMBER 1986. QUOTATIONS FOB WEST COAST. BANK REF: BANK HAPOALIM, ZFAT, ISRAEL. CONTACT: ABI OREN, MERON GALILEE INDUSTRIES LTD., POST MERON 13910, MERON, ISRAEL. PHONE: 069-89361-2-3. (WK 34/TOFAS 0003)

DUCKLING (MALAYSIA). Company is seeking reliable U.S. suppliers of frozen cid duckling. Quantity: One full container load, 20 feet container. Quality: first grade. Packaging: as specified requirement. Delivery: September 1986. Other req: a) Meat and Poultry Export Certificate of Wholesomeness; b) Certificate of Origin; c) Meat Inspection Certificate (health certificate). Quote: CIF. Bank ref: The Oriental Bank, Lot 230-231, Section 49, Abell Road, Kuching, Malaysia. CONTACT: Mr. Yii Hee Kuong, Sing Lee Coldstorage Sdn Bhd, 223 Padungan Rd 93100 Kuching, Kuching, Sarawak, Malaysia. Telex: MA70040 SWAKHT. Phone: 53147 or 414003. (WK 34/TOFAS 0111)

EDIBLE NUTS INCLUDING ALMONDS (JAPAN). Wants 30 MT per month. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer/Wholesaler, established in 1926, with total annual sales of $400 million. Bank ref: Daishi Bank, Nihonbashi Branch, Tokyo. CONTACT: Mr. Atsushi Takeda, Kitanihon Shokuhin Kogyo K.K., c/o Kokuso Bldg., 3-5-14, Kudanminami, Chiyoda-ku, Tokyo, Japan. Phone: (03) 237-8068/9. (WK 34/TOFAS 0211)

FRENCH FRIES (MALAYSIA). Company is seeking reliable U.S. suppliers of frozen french fries, straight cut/shoestring. Quantity: One full container load 20 feet container. Quality: first grade. Packaging: as specified requirement. Delivery: September 1986. Other req: Certificate of Origin and Certificate of Health for Plants and Plant Products. Quote: CIF. Bank ref: The Oriental Bank, Lot 230-231, Section 49, Abell Road, Kuching, Malaysia. CONTACT: Mr. Yii Hee Kuong, Sing Lee Coldstorage Sdn Bhd, 223 Padungan Rd 93100 Kuching, Kuching, Sarawak, Malaysia. Telex: MA70040 SWAKHT. Phone: 53147 or 414003. (WK 34/TOFAS 0113)

FRESH MACADAMIA NUT (HONG KONG). Quantity: depends on price and demand. Quality: 1st grade. Packaging: bulk. Delivery: prompt. Quote: CIF Hong Kong. Bank ref: Rainier International Bank, 19 Des Voeux Road, West, Hong Kong. CONTACT: Mr. Paul W. W. Chan, Man Shun Cheong, 1st Floor Front Flat, Hang Lok Bldg., 128, Wing Lok Street W., Hong Kong. Telex: 77250 MSCTX HX. Cable: "MANSHUNCH". Phone: 5-451190. (WK 34/TOFAS 0089)

FRESH PISTACHIOS (HONG KONG). Quantity: depends on price and demand. Quality: 1st grade. Packaging: bulk. Delivery: prompt. Quote: CIF Hong Kong. Bank ref: Rainier International Bank, 19 Des Voeux Road, West, Hong Kong. CONTACT: Mr. Paul W. W. Chan, Man Shun Cheong, 1st Floor Front Flat, Hang Lok Bldg., 128, Wing Lok Street W., Hong Kong. Telex: 77250 MSCTX HX. Cable: "MANSHUNCH". Phone: 5-451190. (WK 34/TOFAS 0087)

FRESHWATER CRAYFISH (WEST GERMANY). Quantity: about 500 - 2,000 kgs weekly. Quality: top quality, 20 to 28 pieces per kg. Packaging: 5 kg-cartons. Company was established in 1895 and is a well known importer/distributor of fish and seafood specialties. Delivery: ASAP. Quote: CIF Airport Duesseldorf/ Frankfurt. Bank ref: Dresdner Bank AG, D-5000 Koeln. CONTACT: Mr. Zuendorf sen, Delikatessen Zuendorf, Import & Export. Daimlerstrasse 3, D-5030 Huerth, West Germany. Phone: (02233) 78035. Telex: 8883292 DEZU D. (WK 34/TOFAS 0086)

FROZEN CONCENTRATED FRUIT JUICES INCLUDING GRAPEFRUIT, ORANGE, PEACH, POMEGRANATE, ETC. (JAPAN). Wants 500 MT per month. Best quality. Retail and institutional packaging. Immediate delivery by surface shipment. Quote: FOB and/or CIF. Consultant, established in 1968, which plans to start import business this year. Firm projects future imports of agricultural products of $5 million a year. Bank ref: Mitsubishi Bank, Tameike Branch, Tokyo. CONTACT: Mr. Mitsuo Mizumoto, Epistat Ltd., c/o Homest Bldg., 1-7-3, Akasaka, Minato-ku, Tokyo, Japan. Telex: 2324240 PNOT J. Phone: (03)582-5503. (WK 34/TOFAS 0219)

FROZEN FRENCH FRIES (IRELAND). FOOD IMPORTER IS SUBSIDIARY OF LONG ESTABLISHED FOOD PROCESSING GROUP (COMPANY T/O USD 2.5 MIL., GROUP T/O USD 21 MIL.). QUANTITY: 500 - 1,000 TONS. QUALITY: TOP QUALITY. PACKAGING: 5 LB. CATERING PACKS. DELIVERY: ASAP. QUOTE: CIF DUBLIN. BANK REF: ULSTER BANK, O'CONNELL ST, DUBLIN 1. CONTACT: MR W H LOWRY, SUNFREEZ FOODS LTD, 5, SEVILLE PLACE, DUBLIN 1, IRELAND. TELEX: 31012. PHONE: (01) 735011, 735186, 735229. (WK 34/TOFAS 0082)

FROZEN PORK TONGUES (BELGIUM). Wants frozen pork tongues. Quality: Swiss cut, without gullet, boneless, without any meat or fat under the tongue. Quantity: 1 container on a trial basis, if merchandise satisfactory, 2 containers bi-monthly. Packaging: in cartons of 20 to 30 kg. Quote: FOB. Delivery: September. CONTACT: Bruno Collie, Rue de l'Abattoir 12, B-7320 Hornu (Mons). Phone: 65/78.67.43. Telex: 57727 COLHOR B. (WK 34/TOFAS 0042)

FRUIT JUICES INCLUDING GRAPEFRUIT JUICE (JAPAN). Specific quantities to be decided later. Best quality. Retail and institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer/Wholesaler, established in 1926, with total annual sales of $400 million. Bank ref: Daishi Bank, Nihonbashi Branch, Tokyo. CONTACT: Mr. Atsushi Takeda, Kitanihon Shokuhin Kogyo K.K., c/o Kokuso Bldg., 3-5-14, Kudanminami, Chiyoda-ku, Tokyo, Japan. Phone: (03)237-8068/9. (WK 34/TOFAS 0214)

FULL GRAIN LEATHER, BENDS & BELLIES (HONG KONG). Quantity: 30,000 sq ft - 40,000 sq ft monthly. Quality: 1st & 2nd grade. Packaging: export packing. Delivery: prompt. Quote: CIF Hong Kong. Bank ref: Shanghai Commercial Bank, King's Road, North Point, Hong Kong. CONTACT: Mr. Tam Ho Ting, Manager, Vender Trading Co., Rm.805, Ho King Comm. Centre, 2-16, Fa Yuen Street, Kowloon, Hong Kong. Cable: VENDER TRAD. Phone: 3-328179. (WK 34/TOFAS 0086)

GRAIN SORGHUM (SOUTH AFRICA). FOR BOTH FEED AND HUMAN CONSUMPTION. QUANTITY: 15,000 MT FEED AND 15,000 MT FOOD. QUALITY: BEST GRADE WITHOUT BLACK PIGMENT. PACKAGING: BULK. DELIVERY: SOONEST. QUOTE: CIF DURBAN HARBOUR. BANK REF: STANDARD BANK, POTGIETERSRUS, TRANSVAAL. CONTACT: MR. C. J. VAN DER MERWE, MOOIPAN BOERDERY, CRECY, P.O. BOX 2, CRECY, CRECY, TRANSVAAL, SOUTH AFRICA. TELEX: 320360 SA. PHONE: CRECY (0020) 614. (WK 34/TOFAS 0132)

GREEN PEAS/MIXED VEGETABLES (MALAYSIA). Company is seeking reliable U.S. suppliers of frozen green peas and mixed vegetables. Quantity: one full container load 20 feet container. Quality: first grade. Packaging: as specified requirement. Delivery: September 1986. Other req: Certificate of Origin and Certificate of Health for Plants and Plant Products. Quote: CIF.

Bank ref: The Oriental Bank, Lot 230-231, Section 49, Abell Road, Kuching, Malaysia. CONTACT: Mr. Yii Hee Kuong, Sing Lee Coldstorage Sdn Bhd, 223 Padungan Rd 93100 Kuching, Kuching, Sarawak, Malaysia. Telex: MA70040 SWAKHT. Phone: 53147 or 414003. (WK 34/TOFAS 0114)

HAM, BACON (SINGAPORE). Company is seeking reliable U.S. suppliers of ham and bacon. Quantity and Quality: not specified. Packaging: cartons. Delivery: depending on quote. Other req: Certification and labels must be in English. Bank ref: Standard Chartered Bank, 6 Battery Road, Singapore 0104. CONTACT: Mr. Koh Teng Bin, Tai Wee Company Pte Ltd, 11 Collyer Quay #05-06 Arcade, Singapore 0104. Telex: RS 28274 TAIWEE. Phone: 221-5569. (WK 34/TOFAS 0121)

HANSEN CURD TABLETS OR SIMILAR (ECUADOR). QUANTITY: VOLUME TO COVER THE AMOUNT OF DOLS. 20,000. QUALITY: EACH TABLET TO BE USED IN 75 LITERS OF MILK FOR THE PROCESSING OF CHEESE. PACKAGING: AS REQUIRED. DELIVERY: LATE AUGUST. QUOTE: FOB U.S. PORT AND C&F QUITO. BANK REF: BANCO DEL PICHINCHA SUCURSAL SANTO DOMINGO DE LOS COLORADOS, CALLE CHONE NO. 196. CONTACT: CARLOS MOLINA, CASA OMEGA, AV. QUITO E IBARRA NO. 320, SANTO DOMINGO DE LOS COLORADOS, ECAUDOR. PHONE: 750-095. (WK 34/TOFAS 0096)

HEALTH FOODS (SINGAPORE). A local company is seeking reliable U.S. suppliers of health foods including, natural vitamins and weight control supplements. Company requests samples for potential customers. Packaging: suitable fo supermarket shelves. Delivery: ASAP. Other req: include all ingredients, composition in English, also special benefit for consumers. Quote: C&F. Bank ref: Hong Kong & Shanghai Banking Corporation, 80 Marine Parade Road, #01-92, Singapore 1544 and DBS Bank Ltd., 80 Marine Parade Road, #01-12, Singapore 1544. CONTACT: Mr. John Cheng Yau Lung, Citus Trading Pte Ltd, 1-D Figaro Street, Singapore 1545. Telex: RS 56756 CITUS. Phone: 241-5976, 242-4251. (WK 34/TOFAS 0127)

HOLSTEIN (BRAZIL). INTERESTED IN PURCHASING HOLSTEIN COWS AND HEIFERS. QUANTITY: 10 TO 15. QUALITY: PUREBRED AND GRADE. BANK REF: BANCO BRASILEIRO DE DESCONTOS S/A. CONTACT: MARISA ELENE ISSA SOZO, JOSE MAURICIO JUNQUEIRA DE ANDRADE, RUA RIO BRANCO, 610, LINS, SAO PAULO - 16.400, BRAZIL. PHONE: 0145/22-4088. (WK 34/TOFAS 0051)

JAM, JELLIES, PUREES, MARMALADES (SINGAPORE). A local company is seeking reliable U.S. suppliers of assorted breakfast spreads. Quantity: depends on the offer. Quality: not specified. Packaging: Cartons. Delivery: ASAP. Other req: weight specification should conform with Singapore Sales Act. Quote: C&F or CIF. Bank ref: Algemene Banque Netherland NV, ABN Building, 18 Church Street, Singapore 0104. CONTACT: Mr. Tay Ah Soon, Ad-East Enterprises Pte Ltd, 8 Kaki Bukit Rd 2 #04-31/32, Singapore 1441. Telex: RS 37661 ADEAST. Phone: 743-4545. (WK 34/TOFAS 0117)

LIVE MINIATURE PONIES (JAPAN). Wants 12 ponies (2 male and 10 female) for the first shipment. Best quality. Age: 2 years old. Appropriate packaging for export. Immediate delivery by air shipment. Quote: C&F. Importer/Exporter/Wholesaler, established in 1928, with total imports, exports and sales of $50 billion a year. Bank ref: Dai-ichi Kangyo Bank, Main Office, Tokyo. CONTACT: Mr. Minoru Mihashi, Nissho Iwai Corporation, 2-4-5, Akasaka, Minato-ku, Tokyo, Japan. Telex: J24724 NISROCK. Phone: (03)588-3519/3540. (WK 34/TOFAS 0223)

MEAT FLOUR MEAL (GUATEMALA). Quantity: 100-200 MT every three months. Quality: low grade to produce low-cost animal feed grains. Packaging: bulk or 46 kilo bags. Delivery: ASAP. Quote: CIF Puerto Quetzal, Guatemala - CIF Puerto Santo Tomas de Castilla, Guatemala. Bank ref: Southeast Bank, Miami, Florida, USA. CONTACT: Mr. Samuel Padilla, Concentrados Santa Ana, 12 avenida 32-74, Zona 5, Guatemala City, Guatemala. Phone: 64-416 and 31-9103. (WK 34/TOFAS 0099)

NEUTRAL SUNFLOWER OIL (IRAQ). QUANTITY: 20,000 MT (PLUS/MINUS 5% AT BUYERS OPTION). QUALITY: 1- NEUTRAL SUNFLOWER OIL NEUTRAL UNADULTERATED DE WAXED SUNFLOWER OIL, FREE FROM ADMIXTURE WITH OTHER OILS. FREE FATTY ACID (AS OLEIC) 0.2% MAX PEROXIDE VALUE (MILLIMOL/KG) 5 MAX SAPONIFICATION VALUE (MG KOH/GM SAMPLE) 188-194 IODINE VALUE WIJS (1/100 GM) 112-135 TITRE 16-20 CENT DEGREE MIU. 0.1% MAX SOAP CONTENT NIL POLY BROMIDE TEST NIL COLOR LOVIBOND SCALE 3 R MAX 5 1/4 INCH. USAGE: FOR VEGETABLE OIL PRODUCTION 2 - CRUDE SUNFLOWER OIL PURE UNADULTERATED DE WAXED SUNFLOWER OIL FREE FROM ADMIXTURE WITH OTHER OILS. FREE FATTY ACID (AS OLEIC) 2% MAX PEROXIDE VALUE (MILLIMOLE/KG) 5 MAX. SAPONIFICATION VALUE 188-194 IODINE VALUE 112-135 TITRE 16-20 CENT DEGREE MIU 1.5 0/0 MAX POLY BROMIDE TEST NEGATIVE REFRACTIVE INDEX 1.471-1.476 (AT 20 CENT DEGREE) - USAGE: FOR VEGETABLE OIL PRODUCTION. DISCHARGE: A) BUYER AGREES TO COMMENCE TAKING DELIVERY IMMEDIATELY THE OIL IS IN A FIT CONDITION FOR PUMPING AT DESTINATION PROVIDED THAT 72 HOURS NOTICE HAS BEEN GIVEN BY STEAMSHIP COMPANY THAT THE SHIP WILL BE READY TO DELIVER LAY TO COMMENCE 24 HOURS AFTER TENDERING OF NOTICE OF READINESS BY CAPTAIN OF VESSEL ACCEPTED BY RECEIVER. B) DISCHARGE IS TO BE DONE FROM BOTH SIDES OF THE VESSEL TO SHORE TANKS OR BARGES OR ROAD TANKERS AND DURING THE 72 HOURS NOTICE THE VESSEL SHOULD HAVE ALL NECESSARY HOSES CONNECTED AND BE READY FOR DISCHARGE PURPOSES. C) THE RATE OF DISCHARGE: YOUR OFFER MUST MENTION THE FOLLOWING TERMS OF ONE AND TWO OF RATE DISCH. 1) DISCHARGE TO BE DONE AT THE RATE OF 80 TONS PER/HOUR. 2) DISCHARGE TO BE DONE AT THE RATE OF 60 TONS PER/HOUR. 3) ALSO, YOU MAY SUBMIT YOUR OWN TERMS OF RATE OF DISCHARGE IN ADDITION TO (ONE AND TWO) ABOVE. DELIVERY: BY VESSEL TANKER DURING THE PERIOD STARTING JANUARY 1987 UNTIL DECEMBER 1987 AS PER DELIVERY PROGRAM TO BE ASSIGNED AFTER AGREEMENT. QUOTE: FOB; C&F BASRAH (FREEOUT); C&F AQABA (FREE-OUT) AND C&F KUWAIT (FREE-OUT). FORMULA OF PRICE CALCULATED IS REQUESTED WITH THE OFFER. BANK REF: RAFIDAIN BANK, MAIN BRANCH, BAGHDAD. TELEX: 212771 ZUYOUT IK, 212221 ZUYOUT IK. PHONE 718-4052, 718-2450. PAYMENT: A) PAYMENT FOR FOB VALUE WILL BE MADE UNDER CCC'S EXPORT CREDIT GUARANTEE PROGRAM (GSM-102). B) PAYMENT FOR FREIGHT CHARGES WILL BE MADE UNDER A SEPARATE LETTER OF CREDIT IN CASH. A BID BOND OF 5% OF THE LETTER OF CREDIT VALUE IS REQUIRED AND PAYABLE AT FIRST REQUEST VALID FOR SIX MONTHS FROM THE DATE OF ISSUANCE. DETAILS OF TENDER WERE TRANSMITTED TO OILSEEDS AND PRODUCTS DIVISION. CONTACT: MR. AHMED K. ABDULLAH, DIR. GEN., STATE ENTERPRISE FOR VEGETABLE OILS, P.O. BOX 2379, MASBAH, NEAR MO'ASKAR RASHEED, BAGHDAD, IRAQ. (WK 34/TOFAS 0185)

PEANUT BUTTER (SINGAPORE). A local company is seeking reliable U.S. suppliers of peanut butter. Quantity: depends on the offer. Quality: not specified. Packaging: cartons. Delivery: ASAP. Other Req: weight specification should conform with Singapore Sales Act. Quote: C&F or CIF. Bank ref: Algemene Banque Netherland NV, ABN Building, 18 Church Street, Singapore 0104. CONTACT: Mr. Tay Ah Soon, Ad-East Enterprises Pte Ltd, 8 Kaki Bukit Rd 2 #04-31/32, Singapore 1441. Telex: RS 37661 ADEAST. Phone: 743-4545. (WK 34/TOFAS 0118)

PIG MAWS (MALAYSIA). Company is seeking reliable U.S. suppliers of frozen Wilson scalded pig maws. Quantity: one full container load 20 feet container. Quality: first grade. Packaging: as specified requirement. Delivery: September 1986. Other req: a) Meat and Poultry Export Certificate of Wholesomeness; b) Certificate of Origin; c) Meat Inspection Certificate (health certificate). Quote: CIF. Bank ref: The Oriental Bank, Lot 230-231, Section 49, Abell Road, Kuching, Malaysia. CONTACT: Mr. Yii Hee Kuong, Sing Lee Coldstorage Sdn Bhd, 223 Padungan Rd 93100 Kuching, Kuching, Sarawak, Malaysia. Telex: MA70040 SWAKHT. Phone: 53147 or 414003. (WK 34/TOFAS 0110)

POTATO CHIPS AND/OR POTATO FLAKES (JAPAN). Wants 10 containers per month. Best quality. Retail packaging for potato chips and institutional packaging for potato flakes. Immediate delivery by surface shipment. Quote: C&F. Wholesaler, established in 1949, with agricultural sales of $100 million a year. Bank Ref: Sanwa Bank, Uemachi Branch, Osaka. CONTACT: Mr. Kazuo Yamaji, Mikakuto Co., Ltd., 1, Kanzaki-cho, Higashi-ku, Osaka-shi. Telex: 5277547 MIKAKT. Phone: (06) 763-1801. (WK 34/TOFAS 0215)

POTATO CHIPS AND/OR POTATO FLAKES FOR USE IN THE MANUFACTURE OF POTATO CHIPS (JAPAN). One container for the first shipment. Best quality. Retail packaging for potato chips and institutional packaging for potato flakes. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1957, with annual agricultural imports of $20 million. Bank ref: Dai-ichi Kangyo Bank, Main Office, Tokyo. CONTACT: Mr. Hiroyoshi Ishigaki, Ishigaki Foods Co., Ltd., 1-9-17, Kudankita, Chiyoda-ku, Tokyo, Japan. Phone: (03)263-4444. (WK 34/TOFAS 0222)

POTATO FLAKES (JAPAN). Wants 40 MT per month. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer/Wholesaler, established in 1926, with total annual sales of $400 million. Bank ref: Daishi Bank, Nihonbashi Branch, Tokyo. CONTACT: Mr. Atsushi Takeda, Kitanihon Shokuhin Kogyo K.K., c/o Kokuso Bldg., 3-5-14, Kudanminami, Chiyoda-ku, Tokyo, Japan. Phone: (03)237-8068/9. (WK 34/TOFAS 0213)

POTATO FLAKES, GRANULES, DEHYDRATED PRODS (DENMARK). SEEKING PRODUCERS OF POTATO GRANULE. QUANTITY: APPROX. 300 MT PER YEAR. QUALITY: MAX. WATER CONTENT 6%, MAX SO2 100 PPM. PACKAGING: SACS, CONTAINER LOADS. DELIVERY: 1-2 CONTAINERS PER MONTH. QUOTE: FOB U.S. HARBOR, CIF COPENHAGEN. BANK REF: HANDELSBANKEN, JYDERUP. CONTACT: MR. H.A. DYSSEHOLM, DIRECTOR, EUROGRAN A/S, INDUSTRIPARKEN 21, P.O.BOX 40, DK JYDERUP, DENMARK. PHONE: (3) 47-77-77. TELEX: 44199 EUROGR DKM. (WK 34/TOFAS 0006)

SALTED TABLE BUTTER (SINGAPORE). Company seeks reliable U.S. suppliers of salted table butter. Quantity: 20 ft. full container load. Quality: used for bread cake. Packaging: 250 gm - 500 gm or bulk. Delivery: ASAP (need samples first). Other req: labels in English. Quote: C&F. Bank ref: Tat Lee Bank, Marine Parade Branch, Singapore. CONTACT: Mr. David L.C. Wong, Singapore Flour Confectionery Co-operative, c/o Blk. 185 #01-346, Toa Payoh Central, Singapore 1231. Telex: RS 24200 TMSR. Phone: 253-8733, 2525407. (WK 34/TOFAS 0106)

SAUSAGE (SINGAPORE). Company is seeking reliable U.S. suppliers of canned sausage. Quantity: one container. Quality: not specified. Packaging: cans. Delivery: ASAP. Quote: CIF. Bank ref: Standard Chartered Bank, Tanglin Branch, 1 Scotts Road, #01-01, Singapore 0923. CONTACT: Mr. Singhan E.N., Mediscience Manufacturing (S), 5 Koek Rd #06-04 Cuppage Plaza, Singapore 0923. Telex: RS 24200 TMSR. Phone: 732-0357. (WK 34/TOFAS 0124)

SAUSAGES, FRANKS (SINGAPORE). Company is seeking reliable U.S. suppliers of sausages and franks. Quantity, Quality: Not specified. Packaging: cartons. Delivery: depending on quote. Other req: Certification and labels must be in English. Bank ref: Standard Chartered Bank, 6 Battery Road, Singapore 0104. CONTACT: Mr. Koh Teng Bin, Tai Wee Company Pte Ltd, 11 Collyer Quay #05-06 Arcade, Singapore 0104. Telex: RS 28274 TAIWEE. Phone: 221-5569. (WK 34/TOFAS 0122)

SOUP (SINGAPORE). A local company is seeking reliable U.S. suppliers of canned beefstew soup. Quantity: depends on the offer. Quality: low cholesterol, high in nutritional value. Packaging: cartons. Delivery: ASAP. Other Req: weight specification should conform with Singapore Sales Act. Quote: C&F or CIF. Bank ref: Algemene Banque Netherland NV, ABN Building, 18 Church Street, Singapore 0104. CONTACT: Mr. Tay Ah Soon, Ad-East Enterprises Pte Ltd, 8 Kaki Bukit Rd 2 #04-31/32, Singapore 1441. Telex: RS 37661 ADEAST. Phone: 743-4545. (WK 34/TOFAS 0116)

SOYBEAN MEAL (GUATEMALA). Quantity: 300 MT every three months. Quality: low grade to produce low-cost animal feed grains. Packaging: bulk or 46 kilo bags. Delivery: ASAP. Quote: CIF Puerto Quetzal, Guatemala - CIF Puerto Santo Tomas de Castilla, Guatemala. Bank ref: Southeast Bank, Miami, Florida, USA - Banco Industrial, Guatemala City, Guatemala. CONTACT: Mr. Samuel Padilla, Concentrados Santa Ana, 12 avenida 32-74, Zona 5, Guatemala City, Guatemala. Phone: 64-416 and 31-9103. (WK 34/TOFAS 0098)

SUGAR AND BY-PRODUCTS (CANADA). Wants refined sugar. Quantity: 2,000 MT per month. Quality: polarization: 99.5-99.8, World #1, Color: ICUMSA 45. Packaging: bulk. CONTACT: Mr. David Basu, BETAMAR CO. LTD., 8 Appleford, Ottawa, Ontario K1K 3X5, Canada. Phone: (613) 741-8055. (WK 34/TOFAS 8634)

TURKEY (MALAYSIA). Company is seeking reliable U.S. suppliers of frozen turkey. Quantity: one full container load 20 feet container. Quality: first grade. Packaging: as specified requirement. Delivery: September 1986. Other req: a) Meat and Poultry Export Certificate of Wholesomeness; b) Certificate of Origin; c) Meat Inspection Certificate (health certificate). Quote: CIF. Bank ref: The Oriental Bank, Lot 230-231, Section 49, Abell Road, Kuching, Malaysia. CONTACT: Mr. Yii Hee Kuong, Sing Lee Coldstorage Sdn Bhd, 223 Padungan Rd 93100 Kuching, Kuching, Sarawak, Malaysia. Telex: MA70040 SWAKHT. Phone: 53147 or 414003. (WK 34/TOFAS 0112)

UNDEODORIZED EDIBLE TALLOW OR REFINED BEEF SHORTENING (HONG KONG). By a major Hong Kong instant noodle and spring roll manufacture, 75% owned subsidiary of Beatrice Foods. Quantity: 1 container; more if price competitive with alternative fats & oils. Quality: FFA less than 0.3%; peroxide value less than 1.0 ME/kg; moisture and volatile matter less than 0.1%; odorless; mild flavor; should contain anti-oxidant for protection during shipment.

Packaging: 55-gal drums. Delivery: immediate. Quote: FOB West Coast. Bank ref: Hong Kong & Shanghai Bank, 673 Nathan Road, Kowloon, Hong Kong. CONTACT: Mr. C. C. Chui, Purchase Manager, Winner Food Products Limited, The Hong Kong & Shanghai Bank, Bldg., 673, Nathan Road, 11th Fl., Kowloon, Hong Kong. Telex: 45576 (WFPL HX). Cable: "WINNERFOOD". Phone: 3-954169, 3-960137. (WK 34/TOFAS 0085)

VARIETY MEATS (SINGAPORE). A local company is seeking reliable U.S. suppliers of frozen or fresh salted offals. Quantity: casing. Delivery: within 30 days. Quote: C&F, CIF. Bank ref: Bangkok Bank Ltd., 180 Cecil Street, Bangkok Bank Bldg., Singapore 0106 and Banque Nationale de Paris, Collyer Quay, #01-01 Tung Centre, Singapore 0104. CONTACT: Mr. Sivatrakasam, Food Products Pte Ltd, 63 Robin Rd #06-07 Afro Asia, Singapore 0106. Telex: RS 42327 BALSAM. Phone: 223-4030. (WK 34/TOFAS 0120)

WAFFLE CONES FOR ICE CREAM (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer/Wholesaler, established in 1932, with total annual imports and sales of $50 million. Bank ref: Fuji Bank, Nagoya Branch, Nagoya. CONTACT: Mr. Hiromitsu Fukuda, Kiyota Sangyo Co., Ltd., c/o Hatsuho Bldg., 1-19-8, Shinkawa, Chuo-ku, Tokyo, Japan. Phone: (03) 555-3871. (WK 34/TOFAS 0216)

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Foreign Investment and Trade Mission - KENYA

Walter and Dorothy Diamond and Dr. Hans Guggenheim are sponsoring a 12 day Foreign Investment and Trade Mission, including a visit to Kenya's International Trade Show. The trip will be run Setember 25, 1986 to October 6, 1986

Kenya's political stability, coupled with a sophisticated industrial and finacial infrastructure, has attracted numerous overseas investors and multinational companies who are currently involved in a wide range of industries, including textiles, cement, tires, vehicle assembly, shoes, paper, food and confectionery. There are also substantial investments in commercial banks, insurance companies and other financial institutions. Avaried topography allows for a complete range of agricultural products, including coffee, tea, tobacco, cotton, sisal and pyrethrum, the natural insecticide. Major industrial exports include refined petroleum products, cement and paper, and raw materials exports include soda ash and fluorspar.

A few of the issues covered during this trade mission are:

How to process Kenya Letters of Credit
How to participate in Kenya joint ventures
Complying with Kenya exchange and export rules
Leading industries wanted in Kenya
How to obtain U.S. Government assistance in your Kenya import trade and investments
And many more subjects

For further information please contact:

Global Expeditions, Inc.
200 Park Avenue South
New York, New York 10003
Phone: (212) 674-0281

EXPORT OPPORTUNITIES FOR FOOD PRODUCTS

With the recent decline in the value of the dollar on international markets, now may be the time to consider introducing your firm's food products overseas.

The Foreign Agricultural Service (FAS) offers a cost-effective service for U.S. firms to explore foreign markets. The FAS organizes U.S. National Pavilions in major International Trade Shows throughout the world. A typical U.S. Pavilion includes amenities such as individual booths, a trade lounge, advance public relations, product shipment and customs clearance for the show. The trade leads and sales are up to you!

Following is a list of international shows through 1988 of interest to exporters. For more information, contact: Export Programs Division, Room 4944-S, Washington, DC 20250, (202) 447-3031.

INTERNATIONAL FOOD SHOW CALENDAR
1986-88

SHOW	PRODUCTS	DATES
FOOD PACIFIC, Vancouver	Food/Beverage	Aug. 29-Sept. 2, 1986
USIFS, San Francisco	Food/Beverage	Sept. 5-7, 1986
*SIAL, France	Food/Beverage	Oct. 20-24, 1986
AGCHINA, Guangzhou	Agricultural	Nov. 27-Dec. 2, 1986
*HORECAVA - Netherlands (Dutch Agents Only)	Food/Beverage	Jan. 5-8, 1987
*IFE, U.K.	Food/Beverage	February 1-5, 1987
*SAUDIFOOD '87	Food/non-alcholic Beverage	February 14-18, 1987
*FOODEX, Tokyo	Food/Beverage	March 10-14, 1987
TEMA '87, Copenhagen	Food/Beverage	April 10-14, 1987
NASDA, Seattle	Food/Beverage	April 29-May 1, 1987
*HOFEX, Hong Kong	Hotel/Catering	May 26-29, 1987
USIFS, San Francisco	Food/Beverage	June 9-11, 1987
ROKA, Utrecht	Wine/Deli	September 14-16, 1987
*ANUGA, Cologne	Food/Beverage	October 10-15, 1987
AGCHINA, Beijing	Agricultural	November 5-11, 1987
*HORECAVA, Netherlands (Dutch Agents Only)	Food/Beverage	January 1988
*MEFEX, Bahrain	Food/Equipment	Feb. 27-Mar. 2, 1988
ROKA, Utrecht	Food/Beverage	February 1988
ALIMENTARIA, Barcelona	Food/Beverage	March 1988
*FOODEX, Tokyo	Food/Beverage	March 1988
*HELFEX, UK	Health Food	April 1988

* FAS participation anticipated.

July 1986

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FOREIGN AGRICULTURAL SERVICE, Room 4645-S.
U.S. Department of Agriculture
Washington, D.C. 20250

INTERNATIONAL FOOD AND DRINK EXHIBITION

The Foreign Agricultural Service will sponsor a U.S. Pavilion at the 5th Biennial International Food and Drink Exhibition (IFE '87), February 1-5, 1987, in London, England.

IFE '87 will provide the opportunity for 1,200 firms and organizations from 42 countries to exhibit their product lines to some 43,000 trade visitors. Buyers from Europe, the Persian Gulf States, North Africa, and Asia representing import, wholesale, retail, hotel/restaurant, and institutional sectors are expected.

The products identified as having good potential for the markets represented at IFE '87 include: frozen food; wine and beer; delicatessen and fine food items; beverages; snack and dietetic products (e.g. syrups, sauces, cookies, snack bars and crackers); health foods; dried fruits; fresh fruit; and new products and/or processes.

The U.S. National Pavilion will feature 25 booths at IFE '87. U.S. exhibitors will receive a variety of services including assistance in booth preparation, product shipping, customs clearance, and pre-show product publicity. For details concerning participation in IFE '87, please call Willis Collie, AIMS Program, Foreign Agricultural Service, (202) 447-7103.